

November 22, 2025

The Manager (Listing)
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051.

Dear Sir/Madam,

Symbol: PATILAUTOM

Subject: Investors / Earnings Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investors/ Earnings Presentation for the half year ended September 30, 2025.

The above information will also be available on the website of the Company at www.patilautomation.com.

Kindly take the information on record.

Thanking you, Yours faithfully,

For Patil Automation Limited (Formerly known as Patil Automation Private Limited)

NIHARIKA Digitally signed by NIHARIKA
SHAMINDR SHAMINDRA SINGHAL
A SINGHAL Date: 2025.11.22
11:49:04 +05'30'

Niharika Shamindra Singhal Company Secretary & Compliance officer

Membership No.: A72365

Encl: As above

Patil Automation Limited

Registered Office & Works: Gat No. 154, Behind G.E. Company, Sudumbre,

Tal. Maval, Dist. Pune (INDIA) – 412109

www.patilautomation.com



Patil Automation Limited







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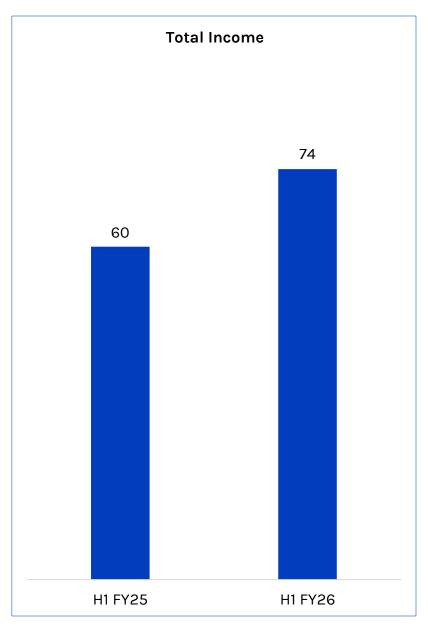
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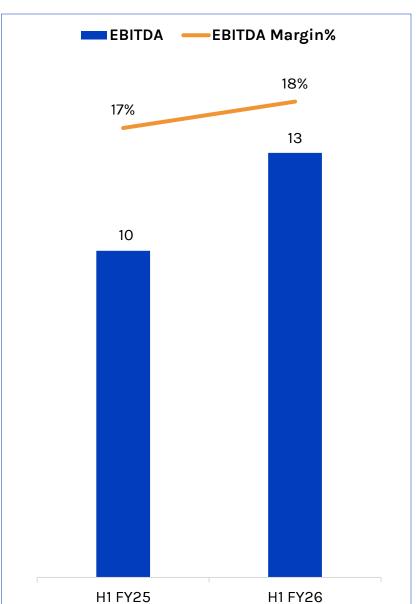


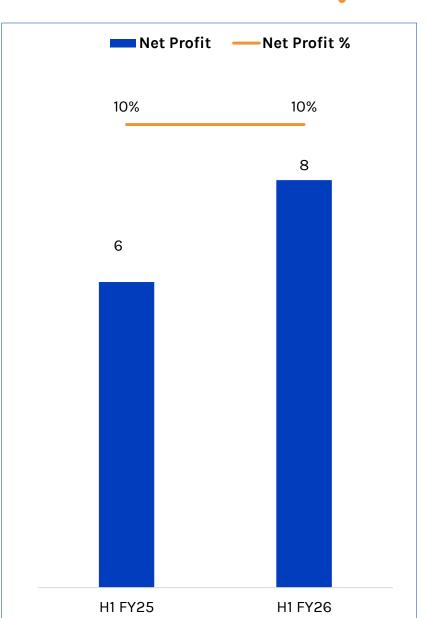


H1 FY26: Key Financial Highlight











H1 FY26: Standalone Profit & Loss Statement



In ₹ Cr

Particulars	H1 FY25	H1 FY26	YoY
Revenues	58.35	71.06	
Other Income	2.13	2.49	
Total Income	60.49	73.55	21.60%
Raw Material	30.48	38.75	
Employee costs	8.23	10.42	
Other expenses	11.36	11.42	
Total Expenditure	50.06	60.59	
EBITDA	10.43	12.96	24.29%
EBIDTA (%)	17.24%	17.62%	38 BPS
Finance Costs	0.84	1.18	
Depreciation	1.31	1.39	
PBT	8.28	10.39	
Tax	2.16	2.86	
Net Profit	6.12	7.53	22.97%
Other Comprehensive Income	0.00	0.00	
Total Comprehensive Income For The Year	6.12	7.53	
Net Profit Margin (%)	10.12%	10.23%	11 BPS



Management Perspective: Confidence in the Automation Upswing





"The first half of the year has been very encouraging for Patil Automation. The company delivered healthy growth in revenue and profits, supported by strong execution and steady demand across key customer segments. Improved efficiencies and a sharper focus on delivery timelines helped strengthen operating performance, reflecting the growing trust our customers have placed in Patil's automation solutions.

Alongside this performance, the company has also moved ahead on several strategic expansion initiatives undertaken post IPO, aimed at building scale, diversifying risk, and accelerating future growth. A major new manufacturing facility is underway to support higher production volumes and long-term programs, while the company has broadened its presence beyond automotive into Railways, Defense, and Heavy Structures, all of which offer strong multi-year opportunities. The export portfolio has also widened into infrastructure and farm equipment, strengthening global reach. Two new group companies have commenced operations with fresh customer additions, and a world-class design and engineering center with 160 seats is being developed in PCMC to enhance R&D, product development, automation, and digital engineering capabilities.

To support this growth, the company is also investing in professional hiring across engineering, manufacturing, projects, and leadership roles. With these initiatives firmly in motion, Patil Automation is confident that the opportunities ahead are significant and is well-positioned to build on its momentum through innovation, new customer wins, and a continued commitment to quality and performance."

Manoj Pandurang Patil
Managing Director



Patil Automation: Powering Industry 4.0 Transformation



Patil Automation Limited is a Pune-based engineering company that designs and delivers turnkey automation systems for manufacturing industries. The company specializes in creating intelligent assembly and production lines that integrate advanced robotics, controls, and precision engineering to enhance efficiency, accuracy, and scalability in manufacturing operations.

Patil Automation builds customized automation systems that enable manufacturers to optimize production, maintain consistent quality, and reduce manual dependency. Its solutions encompass welding and assembly automation, material handling systems, and testing stations that cater to both automotive and non-automotive industries.

Over the years, the company has evolved into a trusted automation partner for a wide range of sectors including automotive, electric vehicles, renewable energy, heavy engineering, defense, and consumer goods. With in-house design, manufacturing, and commissioning capabilities, Patil Automation provides complete end-to-end project execution, enabling clients to modernize their production lines and adopt Industry 4.0 standards.





At a Glance: A Trusted Turnkey Automation Partner





Founded 2015



Listed OnNSE Emerge



ExpertiseTurnkey automation systems



Focus SectorsAutomotive, EV, Renewable,
Defense, Engineering



Facility
1.09 lakh sq. ft.,
Chakan, Pune



Design HubBaner, Pune



Certifications ISO 9001, 14001, 45001



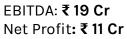
Team
750+ professionals



Presence 10+ Countries



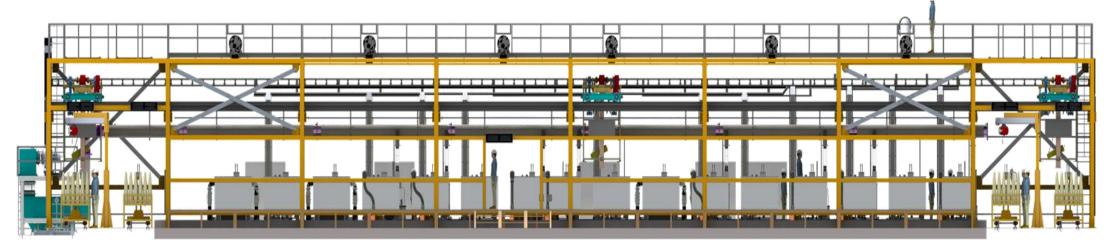
Key Financials (FY25)
Total Income: ₹ 118 Cr
EBITDA: ₹ 19 Cr





Key Ratios (FY25)

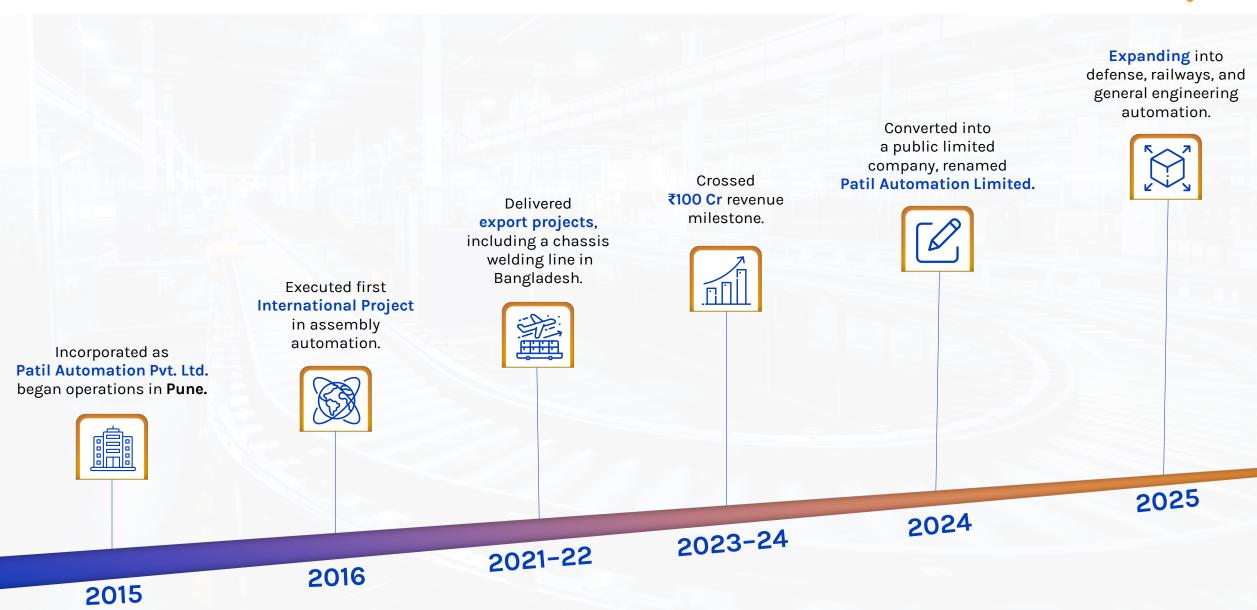
ROE: **21%** ROCE: **22%**





From Precision to Scale: The Patil Automation Story







A Diversified Growth Engine Built on Sector-Specialized Automation



Automotive Sector









Two-Wheeler Manufacturers

- Complete assembly lines for scooters and motorcycles
- Welding and sub-assembly systems for frames and chassis
- Conveyors, robotic handling, and testing stations

Four-Wheeler Manufacturers

- BIW, chassis, and powertrain automation lines
- Door, dashboard, and seat assembly automation
- Robotic welding, leak testing, and end-of-line inspection

EV Automation Solutions

- Battery pack and motor assembly systems
- Prismatic cell compression and Industry 4.0 enabled automation

Bus/Tractor/Cargo

- MIG welding for suspension parts and chassis
- Spot welding for BIW
- · Assembly and handling

Non-Automotive Sector





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Defense & Railways

- Automation for component assembly and precision machining
- **Testing** systems for defense-grade equipment and railway components

Construction & Heavy Engineering

- Robotic welding and assembly systems for arms, cabins, and structural parts
- Material handling and heavy-duty conveyor automation

Solar & Renewable Energy

- Automation for solar panel and water-heater assembly and testing
- Robotics-enabled material handling for renewable component lines

Consumer, Food & Pharma

- Assembly, testing, and packaging automation in controlled environments
- SPMs and clean-environment packaging systems for appliances, food, and pharma



Integrated Automation Platforms for Next-Gen Factories



Vertical

Key Products / Systems

Welding Automation

Robotic MIG, TIG, and SPOT-welding lines, BIW and chassis automation cells

Assembly Automation

Vehicle, seat, door, and powertrain assembly with robotic handling & SCADA traceability

Special Purpose Machines (SPMs)

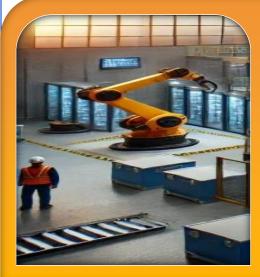
Leak testing, pressing, torqueing, laser marking, and customization

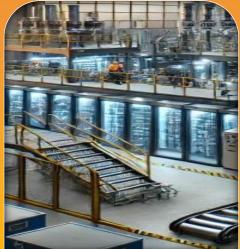
Material Handling Systems

Conveyors, gantry systems, robotic pick-and-place setups for efficient workflow

EV Automation

Battery pack & motor assembly, prismatic cell compression, Industry 4.0-enabled systems













A Zero-Defect Mindset Powered by Global Quality Frameworks



Quality Control

- In-house **CMM and weld inspection labs** ensure precision and consistency in every project.
- Equipped with Romer and Faro arms for 3D measurement and accuracy checks.
- Every part undergoes gauging, weld penetration, and traceability validation before dispatch.
- Focused on **zero-defect delivery** for leading OEMs across automotive, EV, and construction sectors.

Product Standardization

- Modular and scalable design approach across all automation lines.
- Common standards for **fixtures**, **controls**, **and robotic cells** to ensure reliability and faster turnaround.
- Built on **ISO-certified systems** that support repeatability and long-term serviceability.
- Enables consistent global quality and quick customization for diverse industry needs.







Capacity Expansion Driving 2x Growth Potential (Needs Details Of New Facility)









Plant - 1 Plant - 2 Plant - 3

Manufacturing Footprint

- Two advanced units at Sudumbre, Maval spanning 1.09 lakh sq. ft.
- Equipped for end-to-end automation system build cycles
- Operating at ~87% capacity utilization (FY 2025)

Capacity & Expansion

- Current capacity: 2,304 units (welding & assembly lines)
- Expansion underway to 3,454 units with a new 59,000 sq. ft. facility



Strong Client Relationships Supporting Robust Order Book

































































































































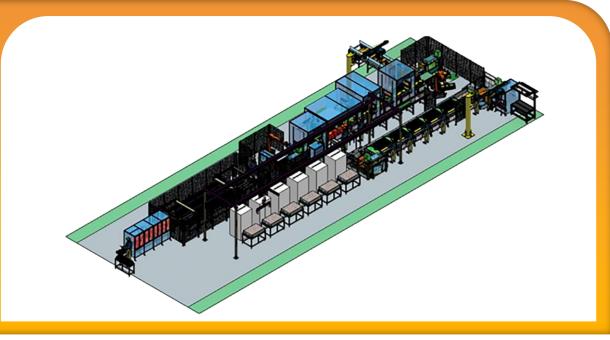
Currently Maintaining A Strong Order Book Of ₹140 Crore From Leading Automotive And Engineering Clients.



Case Study: EV & Energy Storage Automation







Electric Vehicles Industry

- Scope: Welding and Assembly Lines for 2W / 3W / 4W Electric Vehicles/ EV Bus
- Clients: Mahindra & Mahindra, Tata Motors, OLA Electric, EKA Mobility, Ampere, Okaya, Ashok Leyland
- **Highlight:** Turnkey robotic welding and assembly solutions enabling scalable EV manufacturing across leading OEMs.

Infrastructure Industry (Data Centers)

- Scope: Complete turnkey BESS assembly and laser welding lines for Battery Energy Storage Systems (BESS) and Container Cabins used in Data Centers.
- Clients: DCNT, Tata Gotion

Project Highlight:

BESS Assembly & Welding Line

- Integrated automation for precision assembly and welding of energy storage modules
- Supports large-scale data center infrastructure through enhanced reliability and efficiency



Case Study: Delivering Multi-Model Automotive Welding Solutions



Automotive Industry

- Scope: Welding and Assembly Lines for 2W / 3W / 4W and Commercial Vehicle Components and Body-in-White
- Clients: 2W Honda, TVS, OLA, Ather
 3W Bajaj, EKA
 4W Tata Motors, Mahindra, Renault Nissan, Maruti Suzuki
- Project Highlight: Truck Body Welding & Handling Line Mahindra (Mungi Engineering)
- Multi-model robotic welding line
- IoT-based welding traceability
- Ensures precision, efficiency, and repeatability in high-volume production













Case Study: Robotic Automation for Heavy Equipment & Construction Industries







Yellow Goods Industry

- Scope: Welding and Assembly Lines for Construction Equipment
- Clients: JCB, Satrac, CNH, New Holland

Project Highlight:

JCB Cabin Welding Line

- Fully automated robotic welding setup for heavy-equipment cabins
- Ensures structural strength, precision, and high production consistency

Construction Industry

- Scope: Aluminium Welding Line for Construction Scaffolding
- Clients: SB Scaffolding, Nayyka Steel, BSE (British Scaffolding Company)

Project Highlight:

Aluminum Scaffolding Welding Line

- · Automated welding line designed for high-precision aluminum scaffolding
- Enables uniform strength, reduced manual intervention, and consistent production quality



Expanding International Footprint with Strong Automotive Focus

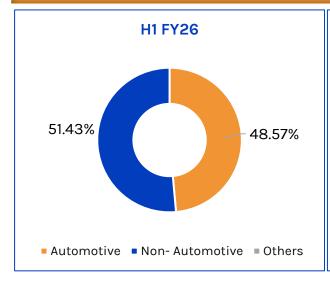


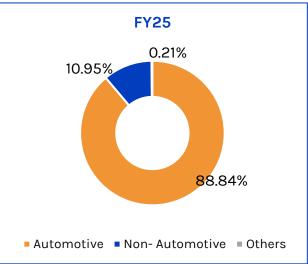


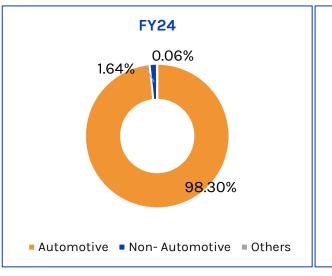
- India
- Colombia
- Mexico
- Thailand
- Bangladesh

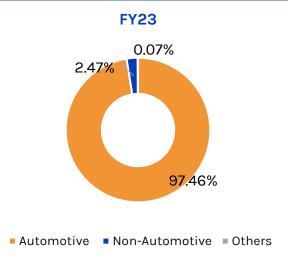
- South Africa
- Poland
- Russia CZ
- Germany
- France

Industry- wise Revenue Bifurcation %





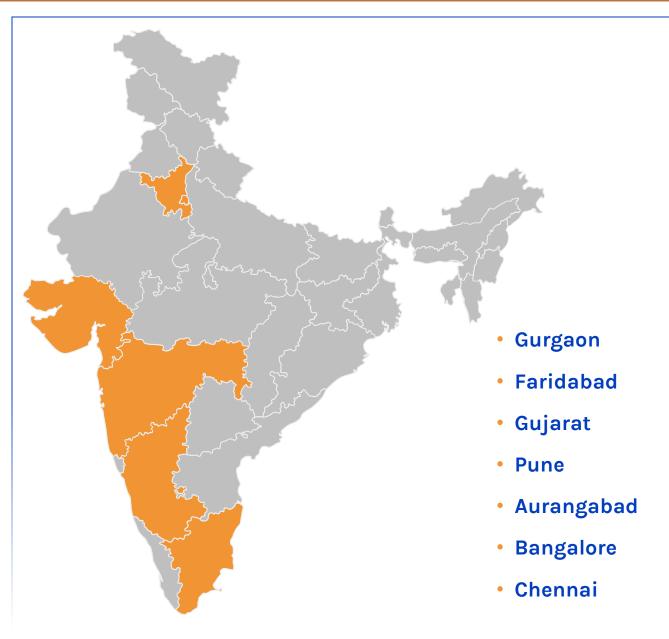


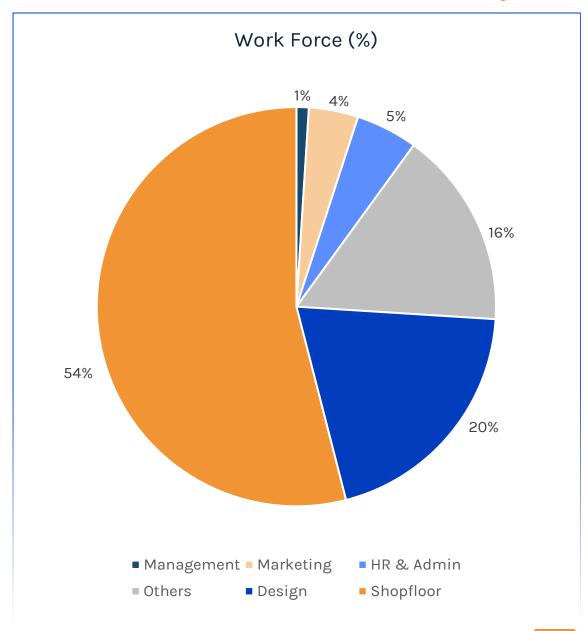




A Scalable India Network Backed by Strong On-Ground Capability









Expanding Automation Capabilities Through Robotics & Vision System Integration





Mii Robotics Pvt. Ltd. (60% acquired)

- Specialist in robotics, defense automation & machine vision systems
- Expertise in servo presses, ammunition assembly lines & hazardous material handling
- Expands PAL's reach into defense and high-precision manufacturing



A PAL Group Company

Pentaco Automation Pvt. Ltd. (60% acquired)

- Focused on assembly line automation & vision inspection systems
- Strong portfolio in servo press and turnkey industrial assembly solutions
- Enhances PAL's capabilities in smart factory and industrial automation

Strategic Value to Patil Automation

- Entry into defense and mission-critical automation sectors
- Broader R&D and robotics integration base
- Strengthened end-to-end automation platform serving global OEMs





A Multi-Billion Dollar Global Opportunity in Automation



Market Size & Growth

- 2024 market size: USD 233.81 billion.
- Forecast for 2034: USD 569.27 billion.
- CAGR (2025-34): **9.31%**.

Regional Highlights

- · Asia-Pacific region holds > 39% share in 2024.
- Asia-Pacific size in 2024: USD 91.19 billion; projected to reach USD 224.86 billion by 2034 at CAGR 9.45%.

Segment Insights

- Sensor's component type held ~23% revenue share in 2024.
- DCS (Distributed Control Systems) held ~35% share of control systems in 2024.
- Industrial robots segment growing at ~12% CAGR (2025-34).
- Manufacturing end-use captured ~18% revenue share in 2024.
- Data Centres: India's data-centre capacity to reach ~8 GW by 2030, boosting automation demand.
- Solar: 119 GW solar installed, with strong policy push driving automation in energy systems.

Growth Drivers

- Automation adoption driven by rising labour costs and skilled worker shortage.
- Integration of AI/ML and IoT into automation systems enhancing productivity and predictive maintenance.
- Deployment of 5G in industrial environments enabling faster machineto-machine communication and real-time control.

Source: Precedence Research





India's Automation Boom Driven by Policy, Tech & Manufacturing Scale



Market Size & Growth

- 2024 market size: USD 14.18 billion.
- Forecast to reach USD 39.65 billion by 2033.
- CAGR (2025-33): 12.10%.

Regional/Geographic Insights

- North India (e.g., Haryana, Punjab, Uttar Pradesh): strong manufacturing base, increasing automation adoption.
- **South India** (e.g., Tamil Nadu, Karnataka, Andhra Pradesh): diverse industrial ecosystem (automotive, electronics, pharma) and accelerating automation investment.
- West India: rising industrial expansion driving automation growth.
- East India: emerging modernization wave improving regional market dynamics.

Key Growth Drivers

- Government programmes like Make in India & Digital India accelerating automation site-wide.
- Technological leap: IoT, AI, robotics and "smart factory" architectures becoming mainstream.
- Manufacturing growth (including pharma, healthcare and other sectors) fueling demand for automation.

Strategic Implications for PAL

- Leverage India's 12%+ CAGR automation surge to expand market presence and scale.
- Focus on high-growth hubs in South and North India through localized solutions.
- Integrate AI, IoT, and robotics to align with Industry 4.0 transformation.





Tailwinds Turning Welding & Assembly into Automation Hotspots



India Welding Line Market Overview

Market Outlook

- Valued at USD 677.51 million in 2024, projected to reach USD 1,042.56 million by 2033
- Expanding at a steady CAGR of 4.91% (2025–2033)
- Reflects India's ongoing industrial modernization and manufacturing growth momentum

India Assembly Line Market Overview

Market Outlook

- Valued at USD 1.0 billion in 2024, projected to reach USD 2.2 billion by 2033
- Growing at a strong CAGR of 8.64% (2025–2033)
- Reflects India's transition from traditional manufacturing setups to digitally connected, high-throughput assembly ecosystems

Growth Drivers

- Strong infrastructure expansion and capital goods investments
- Rising adoption of automated welding in automotive, construction, defence, and energy sectors
- Growing focus on high-precision, efficient, and safe welding systems

Growth Drivers

- Surge in **automotive**, **electronics**, **and pharma** production requiring faster and defect-free assembly
- Industry 4.0 adoption enabling flexible, data-driven, and modular line configurations
- **Government incentives** under *Make in India* and *PLI schemes* driving automation in domestic manufacturing
- Integration of IoT, AI, and robotics improving traceability, efficiency, and customization

Strategic Relevance for Patil Automation

- Opportunity to integrate **automated welding lines** within turnkey manufacturing systems
- Aligns with rising domestic demand for robotic and smart welding solutions
- Enhances positioning as a **comprehensive automation partner** for India's manufacturing upgrade

Strategic Relevance for Patil Automation

- Expanding opportunity to deliver **end-to-end smart assembly line solutions** for Tier I manufacturers
- Strengthens positioning as a partner for intelligent, scalable factory automation
- Ability to leverage engineering expertise to serve next-gen EV, electronics, and healthcare assembly lines

Source: imarc



Board of Directors: Automation, Engineering & Financial Expertise at the Helm





Manoj Pandurang Patil Managing Director

With over **25 years of experience** in automation and a Diploma in Mechanical Engineering, he began his career in 1998 at Finearc and later worked with PARI (now Wipro-PARI), leading automation projects in welding, defense, and assembly systems. In 2015, he founded Patil Automation, supported by a skilled team and strong industry partnerships.



Santoshkumar Vasantrao Patil Independent Director

With **26 years of experience** in hospitality and tourism, and holding an M.A. (1994) and LLB (2000) from Shivaji University, he offers insights into administration and service management.



Aarti Manoj Patil Executive Director

With over **9 years of experience** and a B.Sc. degree, she oversees human resources and administration, ensuring smooth operations and effective people management.



Ketan Padmakar Chaphekar Independent Director

With **24 years of experience** in sheet metal fabrication and a Bachelor's degree in Mechanical Engineering (1997), he brings valuable technical and managerial expertise to the Board.



Prafulla Pandurang Patil
Executive Director & CFO

With over **28 years of experience** in finance and operations and a Diploma in Mechanical Engineering, he leads the company's financial strategy and operational efficiency.



Kshama Ronak Dharnidharka Additional Independent Director

With 8 years of experience in audit and taxation, she is a Chartered Accountant (ICAI) and contributes to strengthening financial oversight and governance.



A Strong Operating Team Behind the Automation Platform





Vijay Pandurang Patil Director (Operations)

With **17 years of experience** in automation and a Diploma in Production Technology, he manages operational planning and oversees the execution of key automation projects.



Sanjaya Kumar Patra Chief Management Officer

With over **29 years of experience** in business operations and development, he holds a B.E. in Engineering and an MBA in Marketing, driving strategic growth and organizational performance.



Sandeep Chaudhari Chief Operating Officer

With **19 years of experience** in production and project execution and a Diploma in Mechanical Engineering, he oversees manufacturing operations and ensures timely project delivery.



Piyusha Patil
Director (Growth)

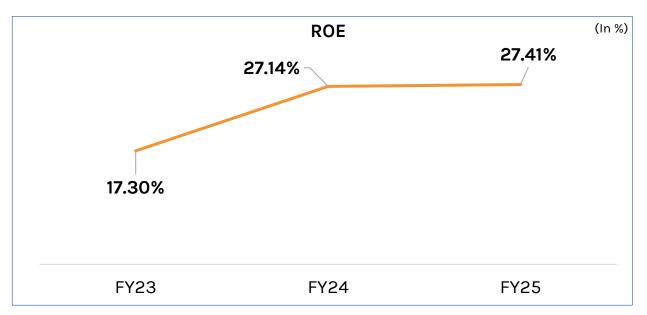
With over 3 years of experience in product development, business development, and marketing, she holds a B.Tech in Mechatronics, Robotics and Automation Engineering and is currently pursuing an MBA in Business Administration and Operations.

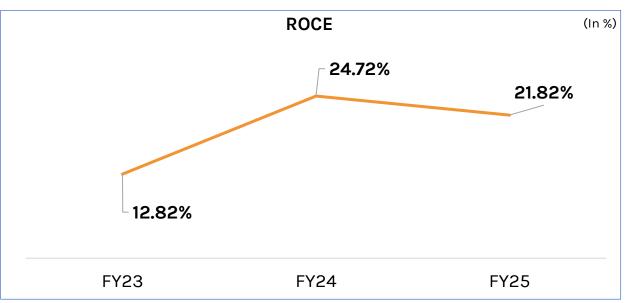


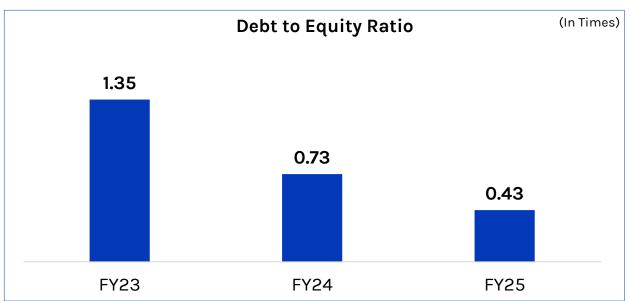
Niharika Shamindra Singhal Company Secretary & Compliance Officer

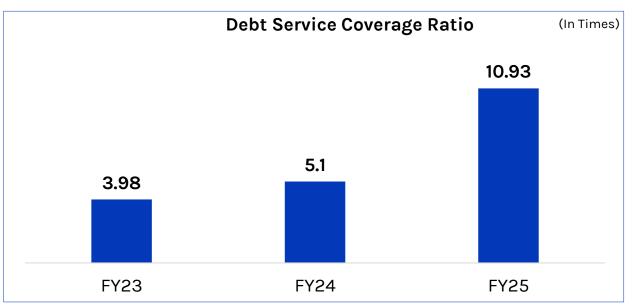
With **2 years of experience** in secretarial and corporate governance, she is a qualified Company Secretary and member of the Institute of Company Secretaries of India (ICSI) since 2023.



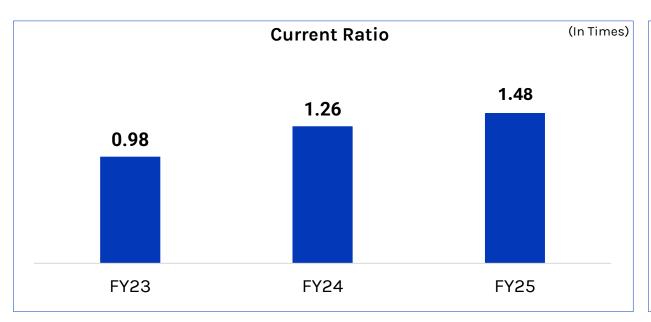




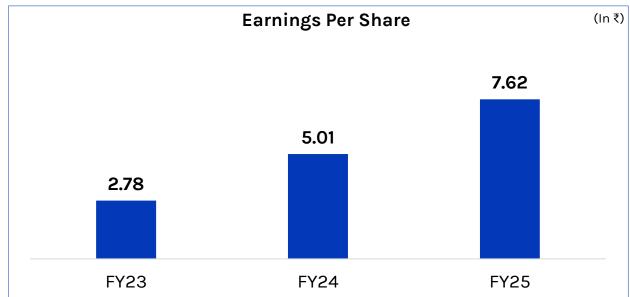


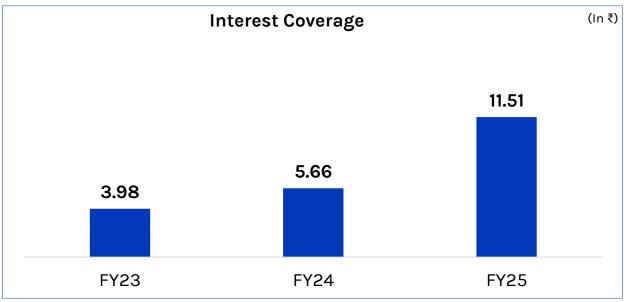




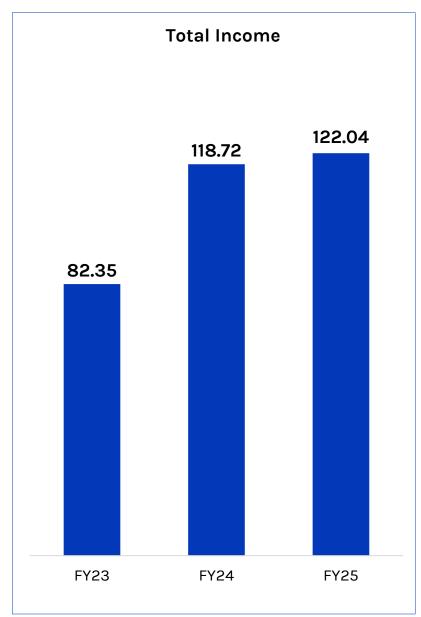


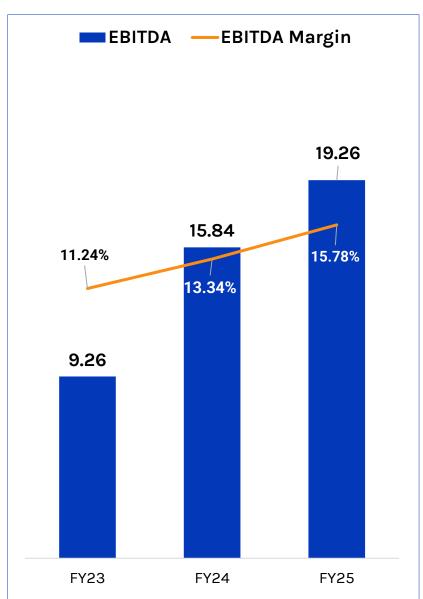


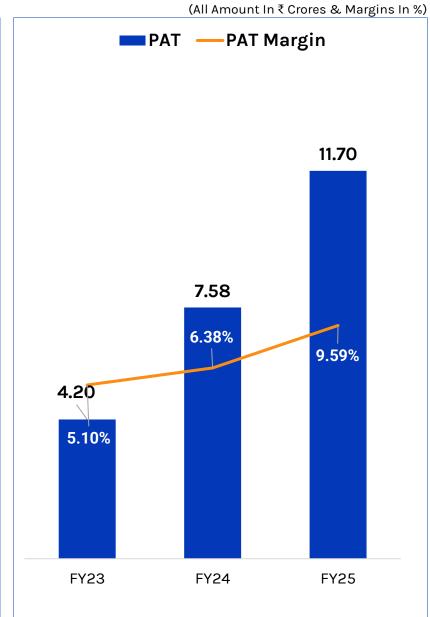












PAL

			(In ₹ Crores & Margins In %)
Particulars	FY25	FY24	FY23
Revenues	118.05	115.28	77.81
Other Income	3.99	3.44	4.55
Total Income	122.04	118.72	82.35
Raw Material Expenses	62.16	65.13	43.63
Employee Costs	17.40	14.13	12.14
Other Expenses	23.22	23.63	17.32
Total Expenditure	102.78	102.88	73.10
EBITDA	19.26	15.84	9.26
EBITDA Margin	15.78%	13.34%	11.24%
Finance Costs	1.44	2.38	1.83
Depreciation	2.64	2.34	1.96
PBT	15.18	11.11	5.46
Tax	3.47	3.54	1.26
PAT	11.70	7.58	4.20
PAT Margin	9.59%	6.38%	5.10%



PAL

			(In ₹ Crores)				(In ₹ Crores)
Equities & Liabilities	FY25	FY24	FY23	Assets	FY25	FY24	FY23
Equity	16.02	5.04	5.04	Non-Current Assets			
Reserves And Surplus	37.67	26.66	19.23	Fixed assets	13.34	16.92	14.09
Total Equity	53.69	31.70	24.27	Non-Current Investments			
Non-Current Liabilities				0.05		0.11	0.10
Long Term Borrowings	0.00	0.45	0.08	Long Term Loans and Advances	10.85	0.35	0.35
Other Long-Term Liabilities	0.90	1.51	0.00	Deferred Tax Assets (Net)	0.68	0.47	0.51
Long Term Provision	0.45	0.45	0.24	Other Non-Current Assets	1.06	1.38	1.06
Deferred Tax Liabilities	0.00	0.00	0.00	Total Non-Current Assets	25.97	19.23	26.21
Total Non-Current Liabilities	1.35	2.42	0.32	Current Assets			
Current Liabilities				Inventories	17.94	21.94	9.13
Short Term Borrowings	22.93	22.67	32.57	Loans	0.74	15.06	12.88
Trade Payables	17.80	7.99	15.57	Trade Receivables	49.93	17.95	18.54
Short Term Provisions	1.05	1.69	0.04	Cash & Bank Balance	20.63	17.29	24.68
Other Current Liabilities	18.53	25.26	21.13	Other Current Assets	0.13	0.26	2.60
Total Current Liabilities	60.31	57.61	69.31	Total Current Assets	89.38	72.50	67.83
Total Equity & Liabilities	115.35	91.72	93.89	Total Assets	115.35	91.72	93.89

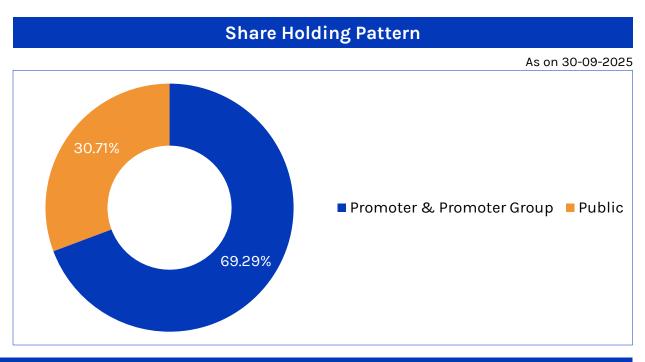




Particulars	FY25	FY24	FY23
Cash Flow from Operating Activities	0.63	7.47	0.01
Cash Flow from Investing Activities	-5.53	-2.95	2.50
Cash Flow from Financing Activities	8.24	-11.91	15.57
Net Increase in Cash & Cash Equivalents	3.34	-7.39	18.09



Stock Information			
	As on 19-11-2025		
NSE Code	PATILAUTOM		
ISIN	INE17GV01016		
Share Price ₹	172.00		
Market Capitalization ₹ Cr	375.32		
No. of Share Outstanding	2,18,20,800		
Face Value ₹	10		
52 Week High ₹	268.90		
52 Week Low ₹	153.90		



Share Performance From 23rd June 2025 Till Date





The Levers That Shape Patil's Next Phase



Capacity Expansion

New 59,000 sq. ft. facility to drive 2× revenue potential through higher throughput and efficiency.

Sector Diversification

Entry into defense, railways, infrastructure, and solar automation broadens market base..

Technology Integration

Robotics and vision systems from Mii Robotics and Pentaco strengthen solution depth and automation capability.

Order Book Strength

Healthy and expanding pipeline from leading OEMs ensures sustained revenue visibility.

Execution Agility

Rapid setup model enables new facilities and projects to be commissioned within six months.

Service Network

New O&M hubs near auto clusters enhance after-sales reach and recurring service revenue.

Sales Expansion

Building pre-sales and consultant teams to capture larger turnkey automation projects across industries.

Strategic Acquisitions

Targeted acquisitions of niche players to add specialized technologies and client access.



From Growth to Scale: The Investment Logic





Financial Momentum

- Steady revenue growth with expanding margins
- FY25 performance reflects strong cost control and operating leverage



Capacity Expansion

- New 59,000 sq. ft. facility to drive 2× revenue potential
- Capacity rising from 2,304 to 3,454 units



Sector Diversification

- Expanding beyond automotive into defense, railways, infrastructure, and solar
- Reduces cyclicity and broadens revenue streams



Technology Edge

- Acquisitions of Mii Robotics and Pentaco strengthen robotics, vision, and defense automation
- Enhances R&D, design, and integration capabilities



Execution Agility

- New setups deployable within six months
- Service hubs near OEM clusters enable faster client support



Quality Leadership

- In-house design, gauging, and CMM-based validation ensure zero-defect delivery
- ISO-certified processes aligned with global manufacturing standards



Strong Order Book

- Healthy pipeline from repeat OEM clients and new multi-sector opportunities
- · Growing after-sales and service revenue base



Future Readiness

- Scalable model for rapid multi-sector growth
- Poised to become a leading automation solutions platform





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